



We design,
manufacture and
install leisure
attractions
nationally and
internationally!

ABOUT OUR COMPANY

We design, manufacture and install innovative leisure attractions across the UK and globally. We also offer free consultation and advice when setting up your new venture.

Total Leisure Group has been a leading manufacturer of Soft Play areas, Inflatable Parks and Trampoline Parks for more than 10 years. We supply Family Entertainment attractions to numerous centres all over the UK and Europe over the years, making us the perfect choice to help create yours!

All of our equipment is manufactured by us at our factory in South Wales using only materials from our carefully chosen and trusted suppliers we've acquired over the years ensuring we bring you the highest quality products possible. We are confident enough to be transparent about the quality of all of the raw materials we use within our production.

We are able to offer a number of services for your attractions whether you're a new company wanting to start up or an existing company needing a change, be it building a new attraction, modifying an existing one, extending existing attractions or even maintenance, we can do it all.

From business plans and planning applications to finance and insurance, we help you through every step during the whole process.

With our highly skilled teams of designers and assemblers we don't miss a detail, so you can be sure that whatever service you receive from us will both look amazing and will be built to perfection meeting your required needs.



YOUR PROJECT PATHWAY

We can produce soft play environments incorporating your company's characters, logo and colours, themed to reflect your brand, trade or character whether for B2B, shopping mall or a Family Entertainment centre; we can deliver the right product for your environment.



Step by step guide to your project

Stage 1 - Pre-Project Preparation



- ▶ Project Viability Assessment
- ▶ Market Research
- ▶ Business Plan
- ▶ Finance Application

Stage 2 - Project Confirmation and Set-Up



- ▶ Find Suitable Location & Premises
- ▶ Negotiate Terms
- ▶ Submit Planning Application
- ▶ Secure Funding

Stage 3 - Project Delivery



- ▶ Commence Design Process
- ▶ Project Development
- ▶ Brand Development
- ▶ Marketing

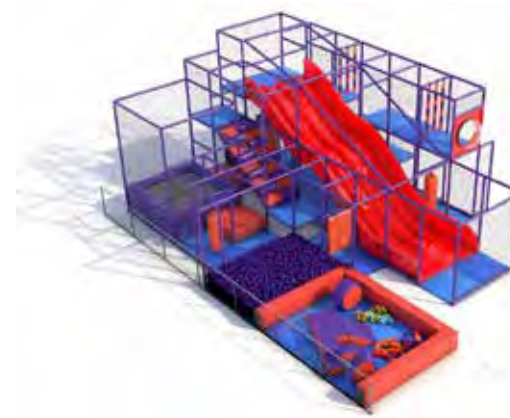
Stage 4 - Project Delivery



- ▶ Staff Training
- ▶ Operational Procedures
- ▶ Health and Safety
- ▶ On-Going Support



SETTING UP A FAMILY ENTERTAINMENT CENTRE



For the past decade we have helped hundreds of customers to start their new business venture, from this experience we have decided to create this document that will hopefully help you with the many decisions you will need to make when opening an family entertainment centre.

Research

Research to us is about trying to sit on the other side of the table and critiquing your idea, it's about asking difficult questions that will improve your end strategy for long term success. Below are some of the areas we ask new customers to ask themselves and research:

- Population size

It is important to understand your population size and the age range make up. If you are looking to create a circa 20,000sqft FEC with as many features to cater for all age ranges but your local town is very small then does it make sense to create such a large attraction, are you better scaling it down to suit your target market following the research below?

- Number of schools

Researching your local schools is important because this will have a major affect on the facilities we need to design and manufacture. For Example: If all the schools nearby are nursery/primary schools then this is a good insight into your target market age group – your original idea may have been to focus on play equipment for older children but after finding out that the majority of the schools are for the younger customer then we would strongly recommend to focus the design of your FEC more aimed at this age range.

The same applies for locations that are more densely populated by universities or secondary schools – we would recommend designing the equipment to suit those age categories.

Our advice isn't to completely forget about older/younger children depending on your research – it is important to offer facilities for all ages but if the research is clearly favouring a particular age range then it makes sense to offer more equipment aimed at that.

- Competition

How many competitors are in your area? What facilities do they offer? How far away are they from your intended location? What is their pricing structure? How long have they been trading? And so on. These are all relevant questions to ask yourself because this research can play a pivotal roll on what the final design of the centre is so that you offer not only a major point of difference with the equipment on offer but also the wow factor which will help inspire new visitors to become repeat customers.

- What does the area currently offer?

What Leisure facilities are in your intended area such as local bowling, cinemas, leisure centres, gyms, Trampoline parks, Skate parks, Ninja warrior etc. The reasons we believe it is important to look at the number of leisure venues is firstly, if there is lots on offer then it shows there is high demand for leisure venues which is why other companies have invested in the area. Secondly you can gauge if there is a common location amongst them and therefore is there opportunity to build your FEC close to them (depending on the size of the FEC you are looking to set up). Thirdly – what do they offer additionally to their main attraction – is there anything within their premises that may conflict with what you are looking to offer?

SETTING UP A FAMILY ENTERTAINMENT CENTRE

Building

This is the hard bit and only perseverance will find an appropriate site. Try the local commercial estate agents. Contact the property department of your Local Authority and see if they provide a property register. Contact the Education department to see if there are any old schools available. Check to see if there are any vacant church halls available. Talk to your local Councillor as they may have information or contacts that could help. Also, very importantly, get into the habit of looking for opportunities as you drive around.

- What size building will I need?

There is no absolute answer to this as the ideal building size range for each project is determined by a range of factors. You do need to evaluate these factors in order to determine some search criteria so that you know, for example, that you are looking for a site of say, 1000 – 3000, 6000 – 8000 square feet or 8000 – 10000 square feet or beyond.

The key factors determining scale are catchment, competition, available capital and required income. We can assist you in undertaking necessary analysis.

Since the layout of your play centre will be one of the key influences on its commercial success, you must try and assess your preferred product mix. If, for example, you want to include a baby toddlers soft play structure and a junior soft play frame the 5 a-side football pitch then the proposed site must be large enough to accommodate this. Equally, if your ambition is to provide facilities for children up to a maximum age of, say, 8 years, then a 12000 square foot building will be unnecessary.

Once you have determined your required product mix, an appropriate scale, analysed your likely funding profile and ideal budget for capital expenditure, site availability, competition, required remuneration and any other factors that may influence your choice, you can agree your preferred building size range.

Building size will depend on what type of location you require, there are 4 categories of unit – Retail, industrial, Leisure and micro.



Micro

If you are thinking of a small, boutique coffee shop offering you will probably look to the high street for vacant premises. Please be aware that this type of property often has expensive rent and rates since they are often in prime location with heavy footfall and good passing trade.

These types of premises lend themselves to soft play corners (padding to the floor and walls with loose soft play features) or small soft play structures. It is common for operators of these kinds of businesses to not pay for the use of the facilities, the operator simply benefiting from higher sales of food and drink as a result of the play equipment. This type of unit is likely to require a change of use to make it suitable for your business.

SETTING UP A FAMILY ENTERTAINMENT CENTRE

Converting a Retail unit

These are often much larger 'shed' like units enabling much more play equipment to be accommodated. These are normally modern units in good condition often with toilets and some basic form of kitchen facility on site already. They usually have greater height available lending themselves to being able to accommodate a larger slide – which is always a great attraction at any soft play centre. Despite the advantages of scale these type of units also have high rent and rates as a result of having large footfall and good parking and easily accessible locations. This type of unit is likely to require a change of use to make it suitable to your business idea.

Converting an Industrial unit

This is a very common route to opening a soft play centre. There are often a range of these available in an area at any one time providing an operator a choice of locations. Despite the element of choice that this type of unit often presents the operator with they do come in a wide variety of quality and conditions. These types of units are often the cheapest in terms of rent and rates available to the potential soft play operator. When viewing such buildings there is the need to be mindful of the building works which might be required to get the unit up to the standard required. Remember people will pay to visit your play equipment not because you have spent £1000s on the roof of the building being replaced. The more money spent on the building the less is likely to be available in your budget for the main play equipment attraction. This type of unit is likely to require a change of use to make it suitable to your business idea.

Existing Leisure properties

This type of property usually has the advantage of having a Class E (used to be D2) Assembly and Leisure Usage already in place so no delays or uncertainty of change of use being granted. These type of buildings typically are in good locations and in good condition requiring less building works, have adequate car parking and a nicer exterior appearance (glass frontage etc) Examples of such buildings are gyms, swimming pools, cinemas and nightclubs. The rent and rates of such properties are likely to be slightly lower than the prime retail units discussed above.

D2

Unless you have been fortunate enough to have found a suitable leisure property, then the chances are you will need a change of use to a 'D2: Leisure Usage'. We suggest you contact the local planning department to discuss the likelihood of a Class E (used to be D2) Assembly and Leisure usage being granted. Most planning departments operate a 'pre-planning service' which is an informal discussion on your potential application. Not all planning departments operate this way however - we are aware of some geographical areas insisting on formal submissions only. It is also advisable to notify your potential landlord, if you are going to be renting, of your intentions of change of use too.

Parking/local transport links

General guidelines for car parking at a Class E (used to be D2) Assembly and Leisure Usage site would be one parking space for every 22m² of gross floor space. If this is limited then it might be worth identifying overflow parking at adjacent units. Also look at other modes of transport to get to your site such as walking, cycling or bus - identifying where your nearest bus stop is.

The site would benefit from being safely accessible by pedestrians and public transport. Domestic properties which are within walking distance are a great benefit both commercially and to assist in the process of proving sustainability to the LPA. If local access roads have pedestrian crossings this will be attractive to the Highways Department as will any designated cycle routes that are in close proximity to the site.

Recommended building features

All multi-level soft play frames require good clear height. The size of the proposed venue together with the target age range will determine how many levels your soft play structure will require. Within the building, ideally it would be one big open space inside to ensure optimum 'line-of-sight' supervision and operational efficiency. (existing rooms may be able to be used if they exist), no mezzanine (although these can be incorporated).

The floor should be a flat concrete base, the venue would benefit from some natural light although this is not absolutely necessary, sufficient parking will be required which could be a mix of the parking demised to the property through the lease and local public car parking.

Ideally your site would sit in its own fenced compound (not absolutely necessary but preferable), ideally close to other leisure retail or retail outlets or if not, with a stand-alone disposition, or if not, on the perimeter of a distribution/industrial estate.

SETTING UP A FAMILY ENTERTAINMENT CENTRE

Negotiating lease/purchase terms

The short answer is no - but let us explain why. Some suppliers will lead you to believe that getting the required Class E (used to be D2) planning or negotiating with landlords is a complicated and lengthy process. In truth, it isn't difficult at all and we feel that you would rather your budget went towards actual soft play product rather than bolt on services you could complete yourself for free. By completing these aspects yourself you will also be comfortable in the knowledge that you are in control of your project and your applications are not subject to you going with a specific supplier! Our Soft Brick team have a wealth of experience in assisting our customers with these areas and can offer advice on anything related to business plans, planning applications etc. Note that estate agents/landlords want the best covenant they can get from a tenant and generally this is not found in a new start business. You may well have to fight hard to get them interested in you and your project.

It is important to remember that the agents you contact have probably had many, many people enquire about a similar project during the previous year, none of whom progressed beyond the initial enquiry or who have failed further down the line on planning or raising finance or any one of the other hurdles. They may therefore have spent a lot of time on previous similar enquiries and may well be cynical regarding the quality of your enquiry. You really have to prove that you are offering a good covenant. To do this, everything that you say, write and do must be professional and forceful! Negotiating the best terms possible is important so that you can maximise the return from your investment in indoor soft play equipment. TL Group can 'front' your discussions/negotiations with the agent/landlord if required.

Once you have selected the site and the agent/landlord has confirmed that they would accept the proposed use, terms need to be negotiated. TL Group can send you a template 'heads of terms' document that you can use to submit an offer, note that most clients prefer TL Group to undertake necessary negotiations. Terms must be agreed prior to submitting your application to the LPA for a 'Certificate of Lawfulness' full formal planning application since once you have done this it will be clear to the estate agent/landlord that you are committed to the site and you will lose all negotiating power.

Heads of Terms can take any format and simply put is a very simple schedule of the agreement between an estate agent/landlord and a potential tenant. The estate agent/landlord may well have Heads of Terms already drafted and available for you to consider. Note that if you are waiting more than a few days to receive a Heads of Terms schedule from an estate agent/landlord this may indicate their lack of interest in you as a tenant. You may need to be very pushy.

Soft play structures and soft play frames may be perceived as difficult to dispose of by landlords so they do like to make sure that prospective tenants have what it takes to manage a profitable business. Also, this is why, very often, landlords ask for guarantees and large deposits.

TL Group as the UK's leading soft play manufacturers are well known in the industry and landlords often get great comfort knowing that your project is supported by our company.

If you are offered a Heads of Terms schedule, remember that everything is negotiable and that you should respond with a written counter offer. Sample letters and Heads of Terms templates are available from TL Group for you to use, if you choose. Note that most clients prefer TL Group to undertake negotiations on their behalf.

Remember that in all negotiations most agreements are made somewhere between the starting position of the two negotiating parties. Always ask for double or half what you really want! Do NOT be shy in asking for what you want!

Also remember that the longer the building has been unoccupied the stronger is your position. Asking for a long lease also strengthens your bargaining position although regular tenant only 'breaks' will weaken it. You really do just have to work out what you ideally want and negotiate hard for it, maximising benefit and minimising your liability wherever possible.

Decide name of proposed lessee. This is likely to be a trading vehicle with limited liability. Note that at this stage it is not necessary to set your company up. Just make sure that the estate agent/Landlord are aware that the lessee will be a limited liability trading entity. It may also help your cause if your mention that your project has the support of the UK's leading soft play supplier and refer them to our website where they can see the level of support your project has access to.

SETTING UP A FAMILY ENTERTAINMENT CENTRE

Regarding the term of lease, you need to agree how long a lease you are going to take. This is likely to be in multiples of three or five years. In deciding this, you need to consider a number of factors.

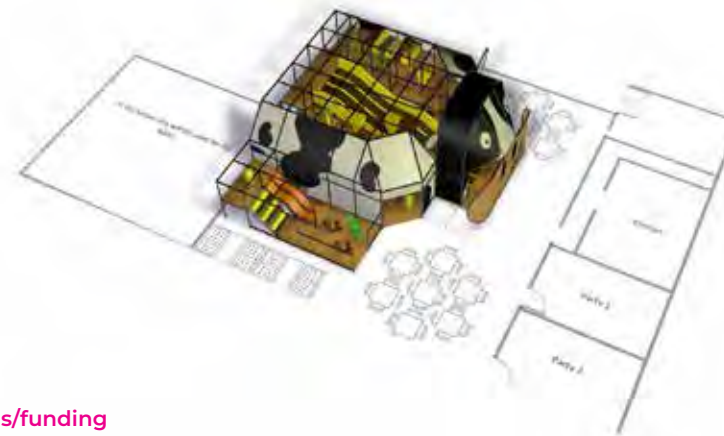
- Is there stamp duty chargeable and if so, how much? Note that there is a stamp duty calculator on the HMRC website.
- How long do you want to trade your Company and do you want the opportunity to sell it as a going concern at the end of this period? If you are going to develop a project that has the best indoor soft play equipment in the UK you may want to benefit from the 'good will' developed through trading and sell the business as a going concern.
- Is the lease one that will sit within the security of tenure provisions of the Land lords and Tenants Act 1954? If so, there are certain protections offered to the tenant in regard to extending the lease.
- Agree the rent payable, usually per square foot. This is crucial as once agreed it will form part of your fixed costs (plus any rent increases) for the duration of your tenancy. It is very important to try and negotiate hard on this. See example below.
- Example: If a landlord wants £8 per square foot and you are able to negotiate this down, say, to £7.50 per square foot, on a 10000 square foot building over a ten-year lease period this would save you £50000 excluding rent reviews!
- Agree rent payment dates, usually monthly or quarterly in advance. Monthly is always better as it improves your cash flow but most landlords want quarterly payments. See if you can negotiate monthly payments for the first twelve months.
- Agree rent reviews periods, usually every three or five years. Ensure there is a benchmark for rent reviews. Generally, this is market rent. Other benchmarks can be used, for example the RPI – retail price index, CPI – consumer price index. It is

always good to have a caveat or, perhaps, a 'cap and collar' arrangement so there is some control over rent reviews.

- It is likely that any lease will be FRI (full repairing and insuring). It is crucial, therefore, that there is an agreement for you to produce a Schedule of Condition for the building with an agreement that the landlord is responsible for making good any defects identified, and/or to exclude any specific dilapidations from the Full Repairing element of the lease.
- Most leases will include a 'making good' clause which will require you to reinstate the property to its pre-lease condition, subject to fair wear and tear. It is important, therefore, to employ a soft play manufacturer that can design and install soft play structures and soft play frames that are as demountable as possible to reduce removal costs.
- Regarding buildings insurance, usually the landlord arranges this and charges the cost back to the tenant. You need to know when this will need to be paid, as part of the rent or separately, monthly, quarterly or annually ahead.
- Check any service charges that may apply, scope of works and prices. Service charges are usually levied to cover communal areas.
- Try and agree a healthy rent-free period. Remember that to develop a project with the best indoor soft play equipment in the UK you are likely to take between 8 and 13 weeks from occupying the premises to opening to the public during which time you will have no revenue so you do not really want any outgoings!
- Ideally you will negotiate a minimum 3-month rent-free period, but do not be shy about asking for more and always ask for at least twice what you really want.
- Any deposit required should be negotiated as low as possible. Ideally, you do not really want to pay a deposit, particularly if you are part funding the project through a financier. Any deposit you pay will reduce your available capital for project development and your required borrowings will increase by that amount. However, it is rare for estate agents/landlords not to require a deposit.
- Try and ensure that any deposit is as low as possible. The last thing you need is your cash tied up as a bond for the landlord to have peace of mind! In any event, ensure that any deposit monies are to be held in an Escrow account, interest bearing in your favour and, ideally, repaid following 3 years trading without default.

SETTING UP A FAMILY ENTERTAINMENT CENTRE

- Regarding Landlords Works, the more they agree to take on the lower your capital costs will be. Some landlords will do nothing, some everything. It would be a good idea to make up a list of all the works required in the building and see how much of these the landlord will take on or pay for.
- Remember that whoever occupies the building it will need to be lit, heated, have appropriate emergency lighting, automatic fire detection and be compliant with the EA (Equalities Act).
- Ensure that the lease is transferable, which will improve your position if you ever want to sell the business as a going concern.
- Negotiate tenant only break clauses in your favour. For example, on a nine-year lease you could request breaks at years three and six. On a ten-year lease, you could request a break at year five. This reduces your liability although it will also reduce your negotiating power with the agent/landlord.
- It is likely that the agent/landlord will request personal/directors guarantees (or a guarantor) since this project is your first venture into this industry (perhaps any industry). It is important for you to understand the protection offered to you by trading in a limited liability Company or partnership and that the signing of a personal/directors guarantee may remove this protection.
- This means that in the event your business fails to pay the rents as and when they fall due, the landlord has recourse to you personally. Personal/directors guarantees should be avoided, if possible. If you cannot avoid them fully understand the implications and the extent of your personal liability AND consult a solicitor!
- It is sensible to have crunched some numbers via a business plan to ensure that the commitments made in the Heads of Terms are commercially sensible. Once your Heads of Terms are agreed the formal approach to the LPA can be drafted, if you decide to proceed. Note that TL Group are the only soft play supplier that has been guiding customers through the necessary planning permissions process for over 20 years.



Financials/funding

- How much will it cost?
As a general guide, soft play equipment will cost circa £14,000 to £18,000 per 1000 sqft. This cost covers the design, manufacture and installation of the equipment. The cost shown is a realistic guide however it is completely dependent on what features and interactive activities you decide on having in your new soft play area. This Budget does not cover all set up costs such as fitting out the building including kitchen, flooring, tables and chairs and play equipment. TL Group will help you to design the optimum layout for your building and will design your play equipment to suit your building characteristics, your play preference and your play budget.
- Will it be a viable business? (cash flow projections etc)
- Business plan for future funding
- Asset finance

Planning

- Building layout
- Cost analysis of every aspect
- Schedule of works
- Health & Safety
- Brand design
- 3D animation

Manufacture & Installation

- Project management
- Safety inspections

Grand opening and future planning

SOFT PLAY AREAS

If you are in the process of considering introducing a soft play area to your current venture or are starting a new venture altogether with soft play included, you will be aware that creating an interesting, interactive, and entertaining attraction is a key factor.

TLG has worked with some of the most successful entertainment brands on the market and by using our unique and in-house printing processes, we're able to deliver world-class standards to every project no matter the budget, ultimately enabling the maximum enjoyment for your customers!

Our Soft Play areas offer so many possibilities with hours of entertainment for all ages and are completely customisable to your needs! Be it by incorporating your companies branding or theme, we can deliver the right product for your environment.

Creating the ultimate enjoyment for children as proven when working with some of the largest entertainment brands in the world!

We know that visual stimulation is a key priority to creating an interactive and entertaining soft play area. At TL Group our highly skilled designers and manufactures not only create visually exciting and interactive soft play areas they also ensure everything is produced in accordance with BS EN1176-10.





TRAMPOLINE PARKS

At TL Group we have installed 33 trampoline parks across 7 countries worldwide and maintain 47 trampoline parks across the UK & Europe and counting!

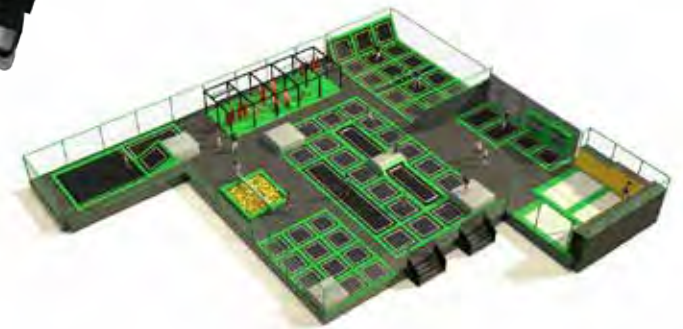
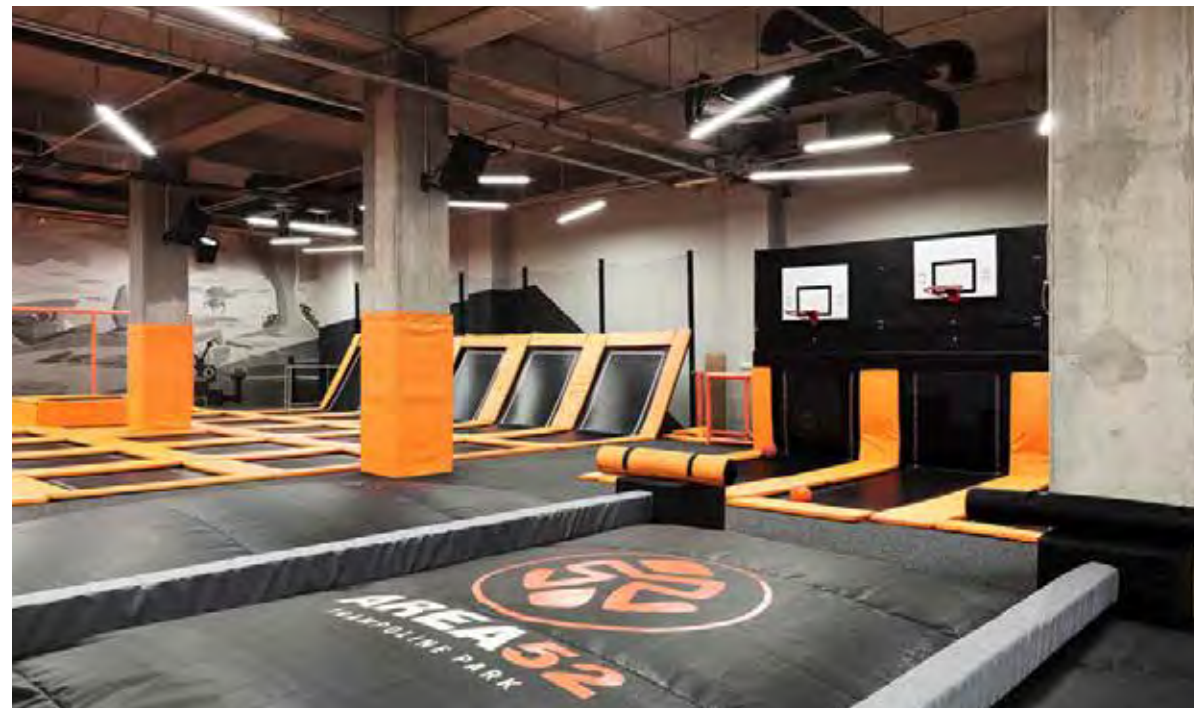
Most project spaces and locations are unique, offering specific opportunities and potential. We'll work on the strategy with you to design, manufacture and install a trampoline park which meets demand in a targeted way.

Not only can we design your trampoline park, but we also produce, deliver, install, and maintain them! Giving you the peace of mind, you need when deciding what trampoline park supplier to go with for your venture.

Our highly skilled designers and manufacturers not only create visually pleasing and exciting trampoline parks they also ensure everything is sourced, designed, and created in accordance with ASTM guidelines and British PAS 5000.

TLG has built some of the largest trampoline parks in Europe that can cater for up to 500 users/hour, and yet we also know how to maximise areas that do not have much space for optimum customer entertainment!

Our trampoline parks offer so many possibilities with hours of entertainment for all ages and are completely customisable to your needs! For example, we can incorporate your company's branding or theme to ensure you have the right product for your environment. Allow us to create you a custom-designed trampoline park that is guaranteed to bring the excitement your customers are looking for!





ACTIVE PLAY

Bringing exercise and fun together in the most creative of ways whilst also challenging its participants.

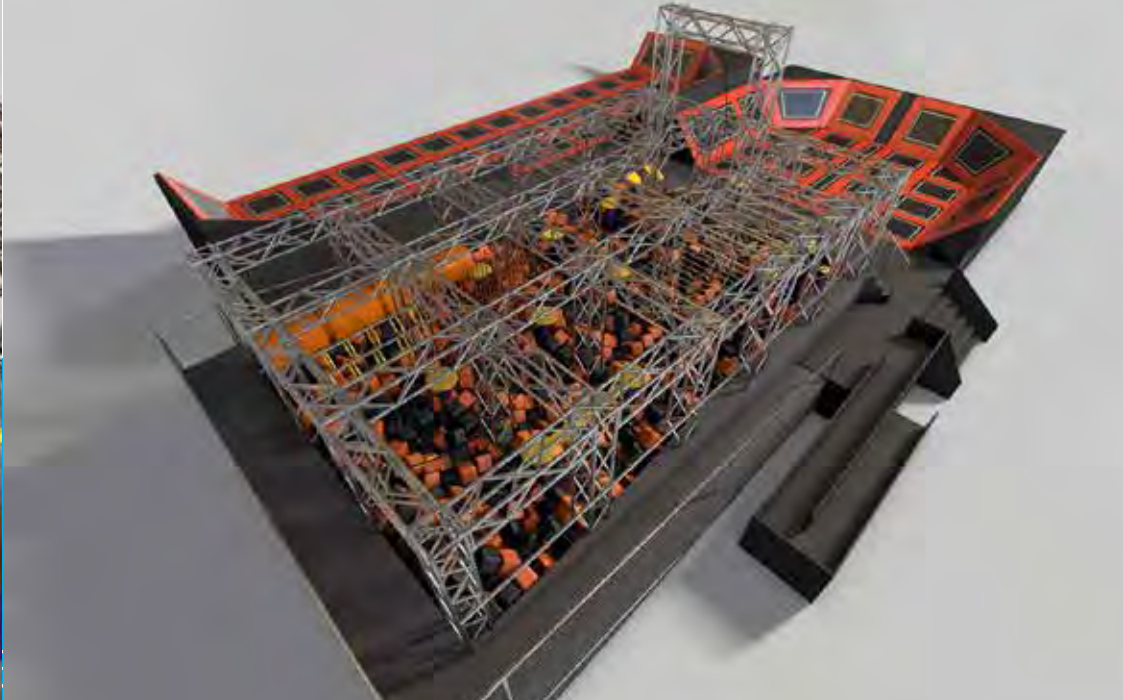
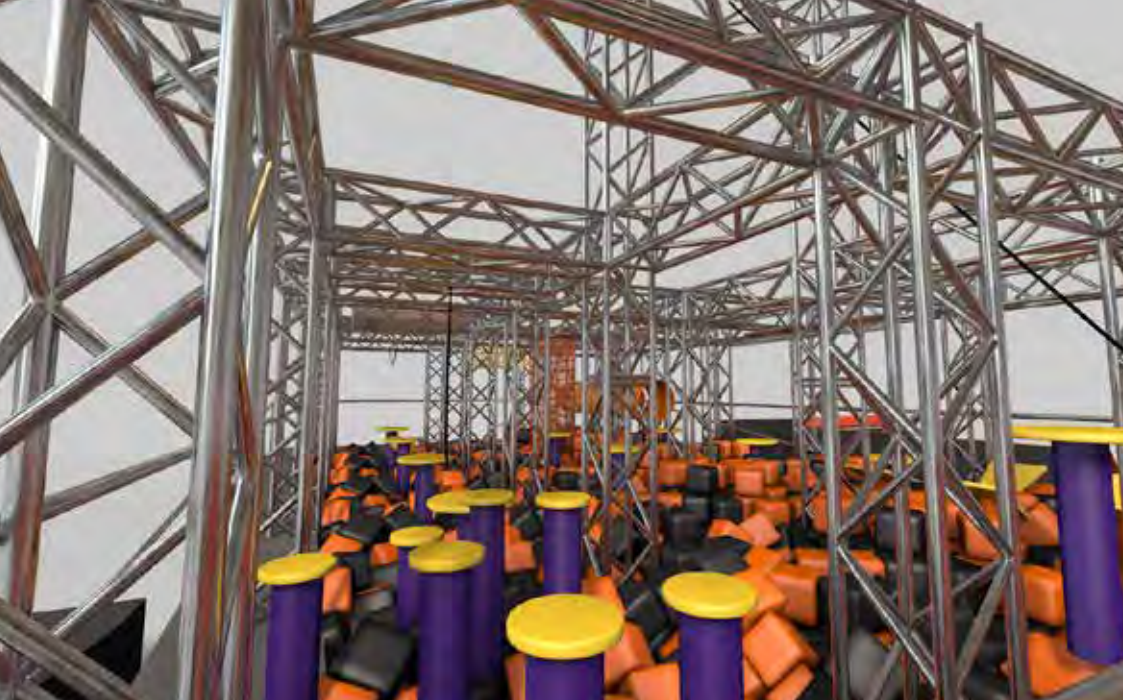
Keeping up to date with new and innovative entertainment for the whole family is key to remaining competitive in the market. Because of this we have added to our range of products ninja warrior/active play courses that are at the height of their popularity thanks to the help of assault course game shows regularly showing on streaming services.

Active play combines exercise and fun in the most creative of ways, whilst also challenging its participants. We have obstacles for all fitness levels from beginner to expert that are as inspiring as they are exciting.

We at TLG offer a full range of active play obstacles and assault courses, from cargo bags to rotating logs to floating ladders that can make the most impact for your revenue growth. All equipment is designed by our very own experts in the field to intrigue and test your customers both physically and mentally.

Like all the products we supply here at TLG, we create your bespoke design based on your idea, manufacture in our South Wales facilities, deliver and install with our fully insured and experienced team. We're then able to maintain your leisure attraction even after your grand opening! All whilst complying and adhering to the British and European standards and safety regulations and British and European tests for fire retardancy compliance giving you peace of mind.





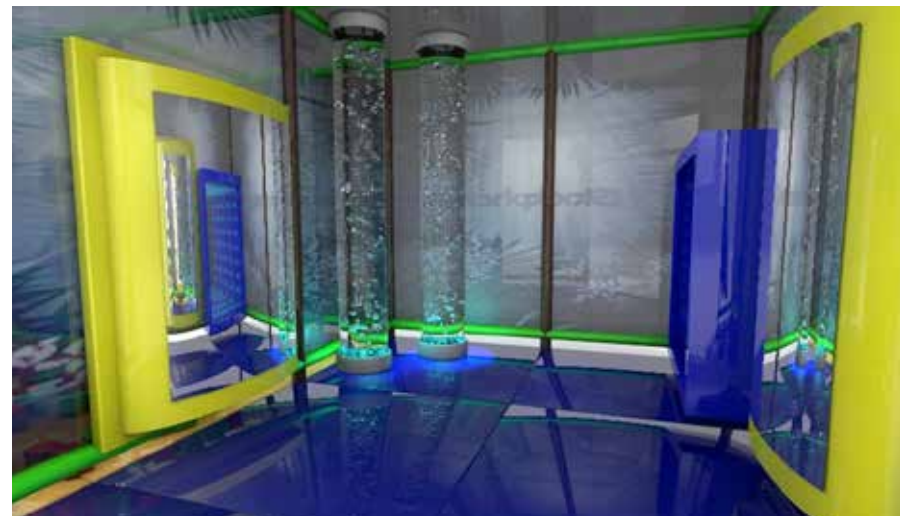
SENSORY EQUIPMENT

Enable the exploration of one's senses with a wide range of lights, colours, sounds and even textures with our range of sensory equipment.

Indoor and outdoor sensory equipment enables and encourages children to explore the world around them, using various senses, and learning and developing their responses and reactions.

Sensory stimulation doesn't just benefit babies and toddlers. It can also benefit a wide range of people including children of all abilities as well as individuals with cognitive disabilities and even alleviate stress and anxiety. Our sensory equipment is designed to do just that and aid in the development of a person's senses bringing a wide range of benefits.

Our high-quality products designed and produced in South Wales guarantee to promote a wide range of benefits for an even wider range of people.



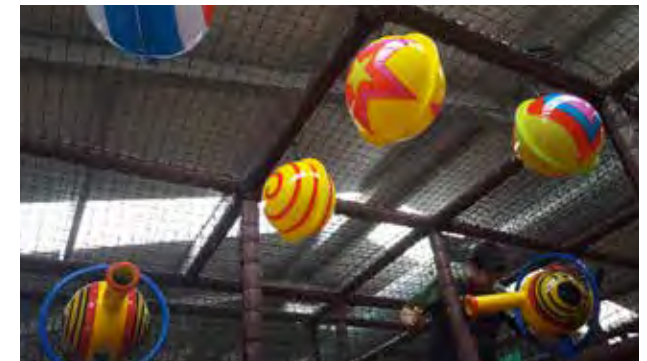
PLAY AREA UPGRADES

Considering expanding your current Family Entertainment centre?

Many of our customers have been surprised by how soon they have broken even, and they often choose to reinvest to expand for better ROI

Extending your current offering is an exciting way to keep customers engaged and even draw in new customer. We at TLG would be delighted to be a part of this exciting time!

There is no stress when working with TLG, we will work with you throughout to ensure a seamless integration into your new extension. We will provide you with expert advice and design to optimise your current space for maximum ROI and branding continuity.





MAINTENANCE

We're available by phone 24/7 to support you, and to ensure your park or play area is well maintained. Choosing our service means your maintenance is done properly which will prolong your product's longevity and keep you and your customers safe by adhering to safety standards.

As you may know if you are currently a customer of ours, safety of users is our number one priority. Because of this we offer maintenance services regardless of if it was us who initially installed your original leisure entertainment. We are also available by phone 24/7 for support and can usually be on your site within 24 hours if required. It's because we really do care.

However, if we have in fact designed and built your park or play area, we will arrange a maintenance visit 6 months after your grand opening. This is to ensure that your equipment is performing up to our meticulously high standards and that you are happy with your service and installation.

Ensuring that your park or play area is well maintained and done so correctly increases its longevity regarding adhering to safety standards. Not only is it better for you to keep your equipment well maintained but it also benefits the environment by maximising its longevity instead of discarding and replacing your equipment regularly.

Not only is maintenance beneficial to the longevity of your attraction but it also has a direct correlation with how your customers will perceive your business and if maintained correctly will increase the likeliness of repeat business.



You have a duty of care to ensure that your equipment is safe and always adhering to its relevant safety regulations, therefore we recommend that maintenance be carried out a minimum of twice annually to ensure its upkeep. By doing so you'll have peace of mind when being inspected that you comply with British safety standards and won't face any hefty fines.

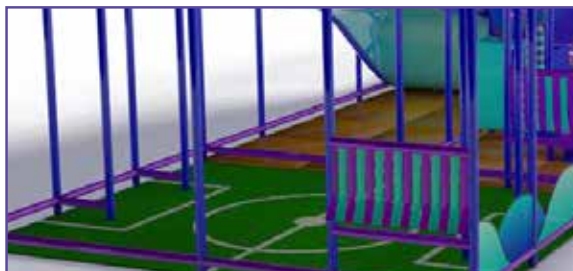
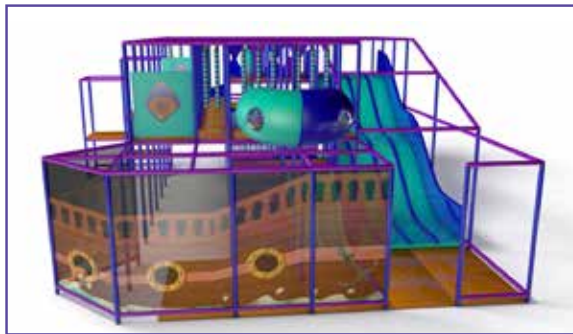
To learn more about our maintenance packages and how we can increase the longevity of your attraction and equipment please contact us today.



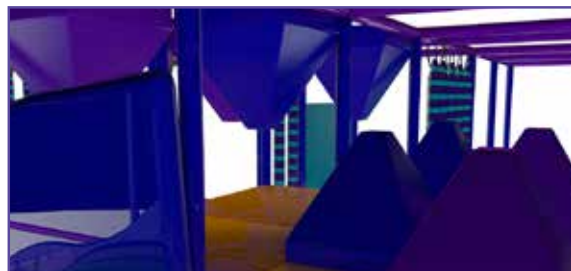
CASE STUDY 1

Price: £54,917.21 plus VAT
Manufacture Time: 5 Weeks
Installation Time: Up to 10 days

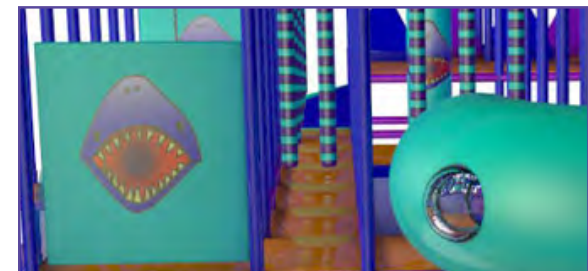
Play Area Capacity: 62 Children
Maximum Age: 12 Years Old



Football Arena



Themed Obstacles

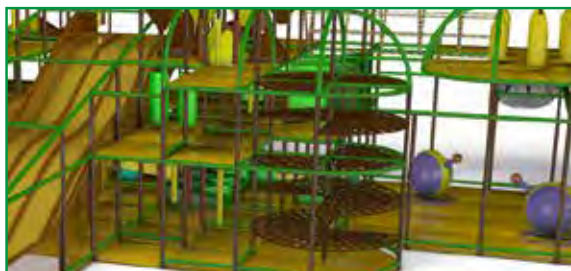
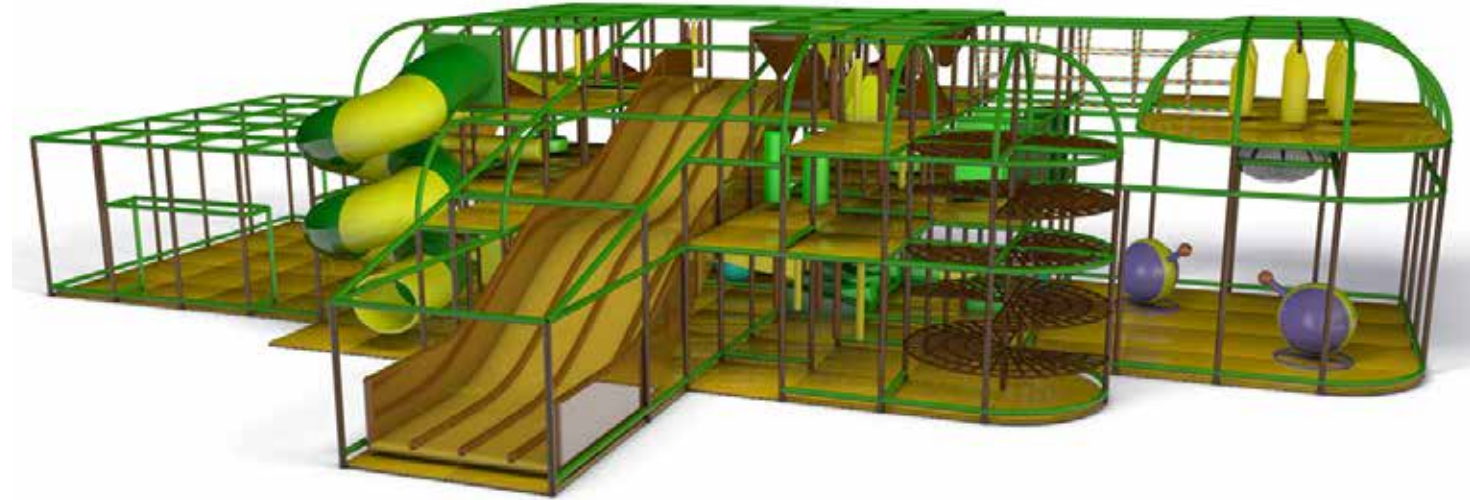


Wall/Obstacle Graphics

CASE STUDY 2

Price: £154,502.64 plus VAT
Manufacture Time: 6 to 8 Weeks
Installation Time: Up to 3 Weeks

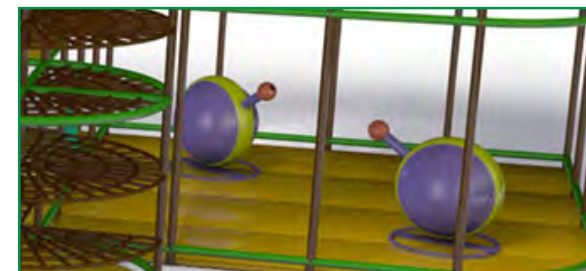
Play Area Capacity: 191 Children
Maximum Age: 14 Years Old



Net Climb Tower



Football Arena

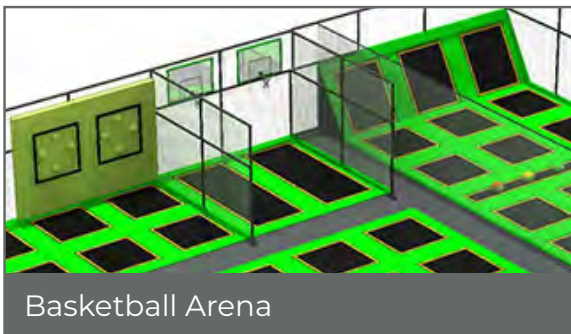
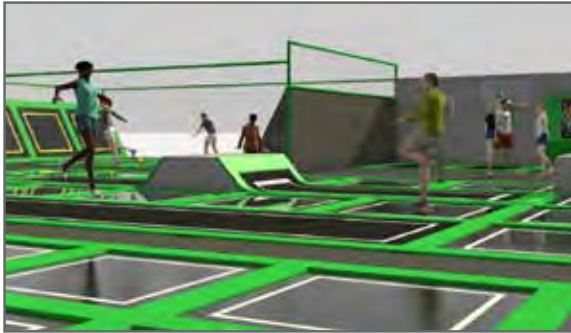


Ball Cannon Arena

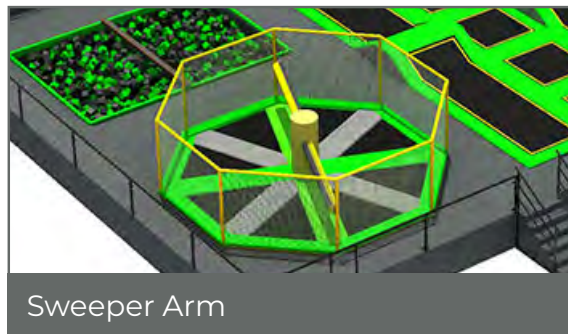
CASE STUDY 3

Price: £305,820.29 plus VAT
Manufacture Time: 10 Weeks
Installation Time: 4 Weeks

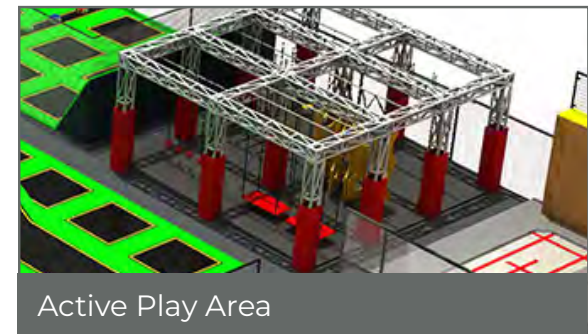
Features: Dodgeball, stunt pit, battle bar zone, sweeper arm, active play, interactive wall, slam dunk and freestyle zone.



Basketball Arena



Sweeper Arm

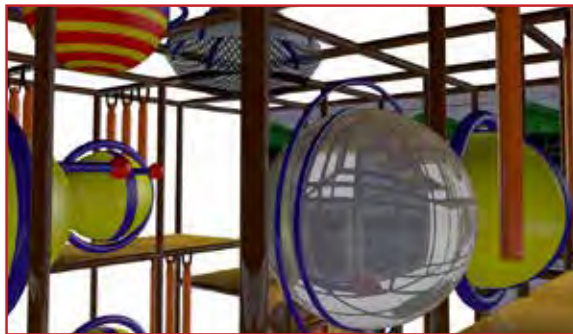
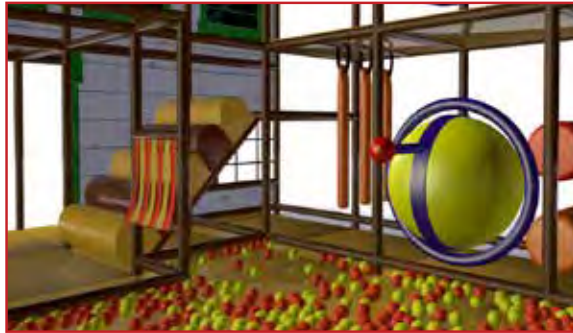


Active Play Area

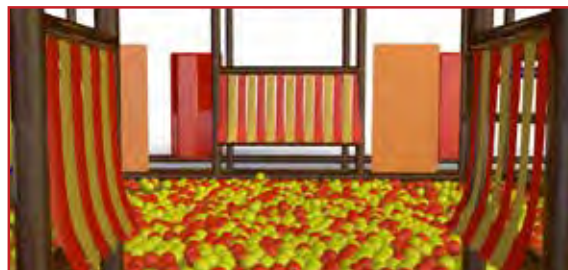
CASE STUDY 4

Price: £38,611.77 plus VAT
Manufacture Time: 4 Weeks
Installation Time: 1 Week

Play Area Capacity: 45 Children
Maximum Age: 14 Years Old



Ball Cannons



Ball Cannon Area



Custom Themed Graphics

FREQUENTLY ASKED QUESTIONS

Finance – What are my options?

Our project representative will discuss the various finance options available to you.

How do I choose the right supplier?

Trust

Our business is built on customer satisfaction, trust, and exceeding expectations. Your commitment is matched by our determination to deliver the best service possible.

Stability

Your chosen supplier should be a leader in supplying the solution of your choice. Experience counts and we have over 10 years!

Quality Assurance

Your supplier should use the highest quality service, materials and solutions. We manufacture in house so we can deliver the highest quality expected.

Lead Times

Time is money. Ensure your supplier has a record of delivering your products and installation on time. We design and manufacture our products in the UK so are 100% in control of our delivery lead times.

Service

A full-service supplier is a huge advantage. We provide a complete solution from design to installation and continued support and maintenance service. Peace of mind guaranteed!

Team

We respect your investment, and our team are experienced experts and are dedicated to helping you deliver your chosen leisure facility. We are with you from start to finish.

Maintenance/After Care

Choosing a company who are dedicated to supporting your business investment going forward is essential. The team from TL Group pride ourselves on delivering beyond expectations. Our after care and maintenance support is at the core of our business ethos.

A complete service from design to staff training to continued business development support is guaranteed.

How Much Will The Equipment Cost?

At TL Group we offer a dedicated service from start to finish. Our service includes design and consultation by our experienced team will help deliver a price plan that meets your requirements including size, shape and the equipment that best meets your project.

The cost is determined by many factors including size, equipment and extras you may wish to include. Competition, user demographic might influence your choice of solution and this may affect your overall capital project costs. We will support you in your decision process, without influence and are here to ensure that your project is delivered on time but most importantly on budget.

Will You Send A Rep Out To See Me?

An initial consultation is vital. Our dedicated project manager will provide an initial consultation and be with from throughout the project.

FREQUENTLY ASKED QUESTIONS



Can You Assist With Site Evaluation?

Your site evaluation is an essential part of the planning process. We offer and support a complete site assessment enabling you to make an informed decision about the suitability of your selected site.

What Size Premises Will I Need?

Once you have decided what type of business you wish to operate and are able to finance, we are able to consult and discuss the other major factors that will determine the size of the premises you will require. The size of the building, catchment, income ambition, competition and others are all relative to choosing the size of your premises.

How Do I Secure Planning Permission?

Securing planning permission depends on where you are and your local requirements. Our experience in securing planning can be utilised during the planning process.



TESTIMONIALS



Cefn Mably Farm

"TLG provided outstanding service from the first phone call. Their professional approach to our project ensured the whole process went as planned and with little stress."

The play area we installed has been an outstanding success and we continue to work with TLG to improve our attraction."

Indoor Jumping Club Barcelona

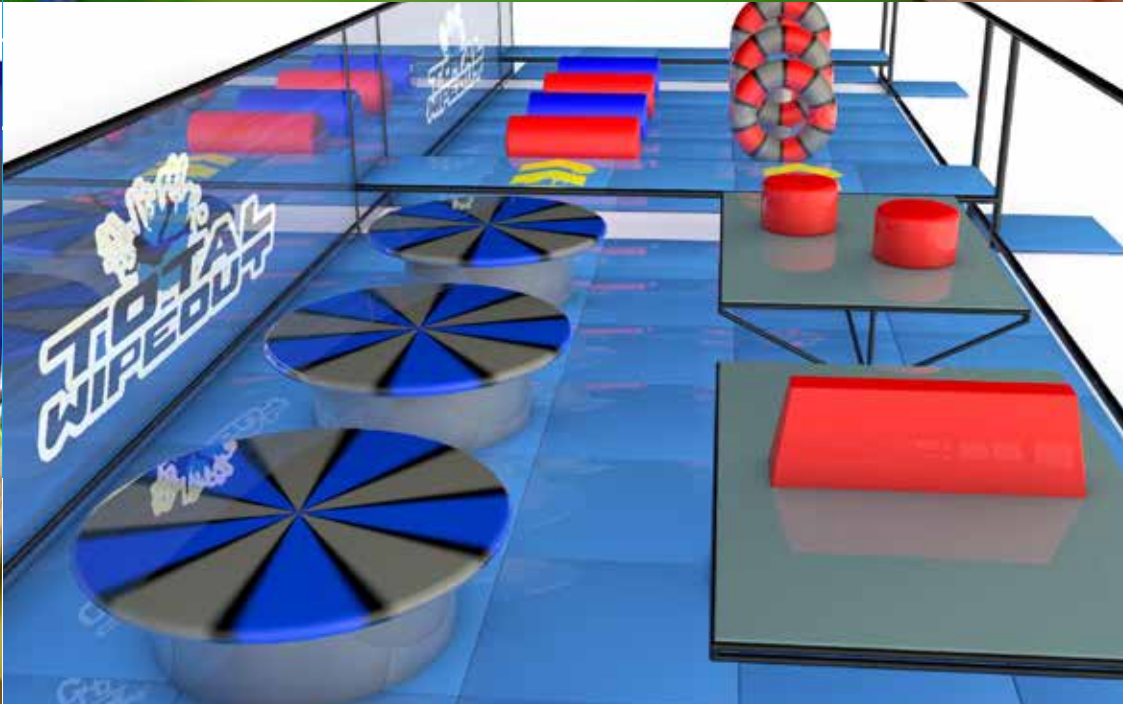
"TLG advised us during the design of the park in a very creative way and adapted to our needs. Despite the distance, the manufacture of the elements were perfectly adjusted in the assembly phase. A year after the inauguration, the follow-up is still very close."

Tiny Town Soft Play Centre

"We wanted to work with a soft play supplier that was willing to design, manufacture and install equipment to our dream specification, Total Leisure Group set no limits on our imagination, and we couldn't be happier with the outcome of our new soft play. We would highly recommend Total Leisure Group to anyone who is looking for soft play equipment."

Leisure Centre in England

"Any concerns we had regarding our project were soon eased. The team at TL Group have been exceptional from day one. Our project was complicated and they delivered from start to finish. Their attention to detail made the whole process so much easier. Thank you for your continued support."





**THINKING ABOUT SETTING UP A
FAMILY ENTERTAINMENT CENTRE?
GET IN TOUCH TODAY!**

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softplaysupplies.com